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PAGE 01 STATE 305334

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E.O. 11652: N/A

TAGS: ETRD

SUBJECT: CONTINGENCY GUIDANCE RE JAPAN-BENELUX ELECTRONIC PRODUCTS TALKS

REF: THE HAGUE 6293

- 1. ADDRESSEES MAY WISH TO DRAW ON THE FOLLOWING SHOULD THE SUBJECT OF THE ELECTRONIC PRODUCTS TALKS BETWEEN JAPAN AND BENELUX BE RAISED.
- 2. ALTHOUGH WE ARE NOT INVOLVED IN THE DISPUTE OVER LIMITED OFFICIAL USE

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PAGE 02 STATE 305334

JAPANESE EXPORTS OF ELECTRONIC PRODUCTS TO THE BENELUX

COUNTRIES, WE ARE CONCERNED THAT BREAKDOWN OF THE TALKS COULD POSSIBLY LEAD TO IMPOSITION OF IMPORT CONTROLS BY BENELUX AND SUBSEQUENT JAPANESE RETALIATION. SUCH ACTIONS BY THE BENELUX AND JAPANESE GOVERNMENTS, PARTICULARLY FOLLOWING IMPOSITION OF IMPORT RESTRICTIONS BY THE U.K., COULD UNDERMINE THE DETERMINATION OF THE MAJOR TRADING COUNTRIES TO HOLD THE LINE AGAINST TRADE RESTRICTIVE MEASURES. THIS IS ESPECIALLY TRUE WHEN ONE RECALLS THAT NEITHER JAPAN NOR BENELUX ARE IN THE SAME ECONOMIC STRAITS AS IS THE UK. THE PRECEDENT THEY WOULD SET WOULD THEREFORE BE FAR MORE DAMAGING.

3. WE HOPE THAT BENELUX AND JAPAN MAY YET FIND A WAY TO RESOLVE THEIR DIFFERENCES WITHOUT RESORT TO IMPORT RESTRICTIONS. EVEN IF AGREEMENT CANNOT BE REACHED, BOTH COUNTRIES SHOULD DO THEIR UTMOST TO REFRAIN FROM ANY ACTION WHICH WOULD TEND TO WEAKEN THE RESOLVE OF OTHERS TO HOLD FIRM AGAINST PROTECTIONIST PRESSURES. ROBINSON

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